

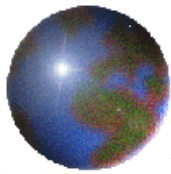
African business by Sumitomo Chemical

July 26, 2017

Atsuko Hirooka

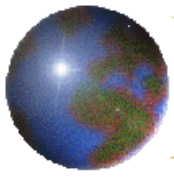
Sumitomo Chemical Co., Ltd.





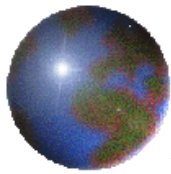
Tanzania Factories



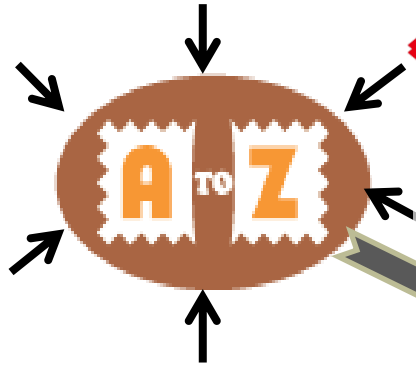


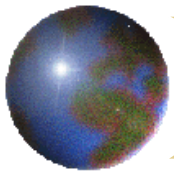
Key to business expansion in Tanzania

- ⊕ Existence of issues on a ground
- ⊕ A local partner and a network
- ⊕ Business sustainability and a local support



ACUMEN project (2003)





Flow of Bednet Distribution

Resources

GLOBAL FUND
Presidential Malaria Initiative (US)
Local Governments NGOs Int'l organization (UNICEF, etc.)

Procurements

Local Governments NGOs Int'l organization (UNICEF, etc.)

**Bednets(LLINs) manufacturers:
12 companies**

Distribution

Local Governments NGOs Int'l organization (UNICEF, etc.)

Recipients on a ground