FIRST ECOWAS JAPAN BUSINESS FORUM



BUSINESS OPPORTUNITIES AND COLLABORATION IN THE MINING SECTOR

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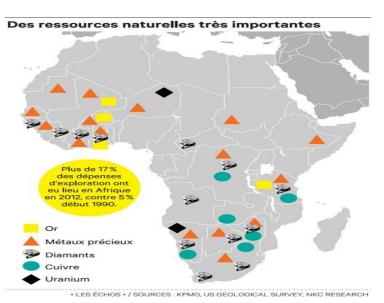
CONTENT

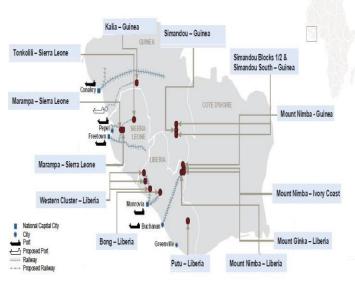
- 1. Regional mining context
- 2. Strategic objectives in the mining sector
- 3. Business opportunities and possible collaboration with private sector
- 4. Conclusion



REGIONAL MINING CONTEXT

- A region well endowed with mineral resources and Attractive policies for private sector
- ECOWAS is rich mineral resources : Gold, Manganese, Copper, Bauxite, Iron, Zinc, Nickel, Phosphates, Diamond, Uranium, etc..
- 40% of the world's Bauxite resources, 5% for uranium
- Large world-class iron deposit, 4% of the world's iron resources
- GOLD is the major foreign exchange earner of the sector accounting for 84% of the USD 8.5 billion from export in 2010, followed by bauxite, phosphate, uranium and diamonds
- Attractive national mining policies which strengthen foreign private sector investment.
- Sector guided by regional and international institutions has allowed the opening of a significant number of mining operations and results in significant weight in GDP and export earnings.





REGIONAL MINING CONTEXT



- □ A mining potential yet to be fully exploited / Main challenges
- ✓ Weak geological information and infrastructure; in most countries, the geological context remains poorly known and under-explored.
- ✓ Predominance of artisanal mining in particular for Gold, generating negative impacts on the environment and human health.
- ✓ Lack of transport and energy infrastructure which are an obstacle to the development of many known deposits including substances such as manganese, iron and bauxite, which can not be transported by train to the ore ports
- Very low processing of raw products locally causing very little added value to the mining industry because the region exports almost all commodities it produces, mostly unwrought.
- ✓ Taking better account of the environmental aspect by the systematization of environmental impact studies for all mining activities (mines, quarries, etc. ..)
- ✓ The low impact of the development of mines on the surrounding population and local industry Need to promote Local Content

STRATEGIC OBJECTIVES IN THE MINING SECTOR

□ Mandate in Mining sector

Towards the Community to have a well-organized, minimally-varied, developed geo-extractives sector.

✓ Member States to realize optimal benefits from their mineral and petroleum resources.

- > Operating Mandate derived from Revised ECOWAS Treaty
 - ✓ Article 31.1 that 'Member States shall harmonize and co-ordinate their policies and programmes in the field of natural resources'.
 - ✓ Article 31.2d Member States shall coordinate their programmes for development and utilization of mineral and water resources
- In consequence of which the Directorate is focused on engaging in regional activities on mining to enhance the development of the Geo-extractives Sector in its broader terms.

STRATEGIC OBJECTIVES IN THE MINING SECTOR

- □ Some policy developments to adress the main challenges
- There are adopted an ECOWAS Mineral Development Policy (EMDP) and an ECOWAS Directive on Harmonization of Guiding Principles and Policies in the Mining Sector.

And, among others

- The Commission is advanced in the process to procure services towards formulation of an ECOWAS Mining & Minerals Development Act (Code, EMMDA), ECOWAS Hydrocarbons Development Policy (EHDP), and a technical feasibility report for an ECOWAS Geo-extractives Observatory & Cadastre System.
- Preparations are also ongoing to secure services for a technical feasibility report on an ECOWAS Geo-extractives Database & Statistical Information Reporting Framework to guide how we report our development progress in the Sector.
- ECOWAS remain engaged in developing well-structured, collaborative stakeholder relationships to work towards the development of the Sector.

STRATEGIC OBJECTIVES IN THE MINING SECTOR

D Towards Achieving the Mandate of Mining Directorate

- ✓ Continue to develop, facilitate, enhance, and eventually scale-up constructive regional-stakeholder engagements/partnership processes (collaborations).
- Continue to harmonize/develop integrated, sustainable ECOWAS mineral & mining regimes (Frameworks) including that for Transboundary mineral deposits.
- ✓ Establish and regularly update an integrated-utility and functionally-useful mineral & mining database of the ECOWAS region.
- Support/facilitate/participate in mutually-beneficial regional initiatives of other intergovernmental institutions (e.g. African Union Commission).
- ✓ Develop and facilitate the implementation of visible, Model-regional Sustainable Development Programmes/Projects (particularly) within mineral resource-rich communities of Member States.

KEY AREA OF COLLABORATION AND BUSINESS OPPORTUNITIES

- □ Supporting the establishment of a functional ECOWAS Geo-extractives Observatory & Cadastre System.
- □ Supporting the development and implementation of an ECOWAS Geoextractives Database & Statistical Information Reporting Framework.
- □ Implementation of integrated mining project (Mines development Transport commodities: Mineral railroad, Ore terminal, Energy commodities etc...) in most ECOWAS member states

Development of Mineral processing Industries within the region

- ✓ Gold refining,
- ✓ Ferromanganese plant,
- ✓ Steel plant,
- ✓ Mechanization of gold panning etc...

CONCLUSION

- Regarding the mining sector, despite the rich potential that abound in the region, it's still plays a minimal role in the economic development of the region.
- Therefore, the Commission will continue its efforts to support the Member States and the private sector through policies and structural projects to see the realization of the geo-extractives sectors in ECOWAS Region providing the necessary catalytic, integrated-push as development agents, for the well-being of our peoples.
- ECOWAS is looking for your active participation and support to its different projects in the mining sector, to strengthen the development of the geoextractible sector in the region.

The cardinal principles underlying our programmes and activities in these sectors shall remain human centred.

The Vision is – Moving from an ECOWAS of States to an EOWAS of People.



Thank you for your kind attention

