MAP OF SOUTH AFRICA

- Northern Cape
- Western Cape
- Eastern Cape
- Limpopo
- North-West
- Gauteng
- Mpumalanga
- KwaZulu-Natal
- Free State

[Logos and banners: Trade & Investment KwaZulu-Natal, South Africa, Zulu Kingdom: Exceptional]
KING SHAKA INTERNATIONAL AIRPORT
DUBE TRADE PORT - MAIN DEVELOPMENT ZONES

• **DUBE CARGO TERMINAL**
  Most secure and state-of-the-art cargo terminal

• **DUBE TRADEZONE**
  Directly linked to the Cargo Terminal by airbridge, with airside access to manufacturers, assemblers and distributors

• **DUBE CITY**
  Premium office, retail, hospitality and leisure space in an urban green precinct

• **DUBE AGRIZONE**
  An integrated perishable supply chain; a high-tech agricultural cluster including 16 ha of climate-controlled greenhouses
DUBE CARGO TERMINAL
DUBE CARGO TERMINAL

• Comprehensive Part 108 accredited cargo terminal
• Designed & operated with air cargo security specifically in mind
• Technologically advanced ETV cargo management system
• Technologically advanced cargo-handling equipment
• Fully automated overhead conveyer Air Bridge provides direct access to forwarders located in the adjacent TradeZone
• Advanced refrigerated perishables handling section ensures cold chain integrity
• Strategically located between the two largest seaports in the Southern Hemisphere – Durban and Richards Bay
• Capacity to handle 100 000 tonnes per annum in phase 1
• Efficient and effective platform to rapidly access global supply chains seamlessly
DUBE CARGO TERMINAL (continued)

• Competitive advantages:
  – Dedicated freight handling environment / cargo village
  – Improved market access supported by air services strategy
  – Lowered logistics costs
  – Better landed product quality
  – Reduced delivery times
  – Reduced inventory costs / minimal dwell time
  – Increased security of consignments – infrastructure design
  – Messaging platform / electronic data interchange
  – Valuable cargo facility – gold / diamonds / currency
DUBE TRADEZONE

• 26 Ha specialist freight-orientated export environment and multi-modal logistics platform
• Offers premium airside real estate
• Provides competitive advantage by reducing transit time, goods handling and potential stock losses
• All freight forwarders and shippers are located in the TradeHouse, which has fully reticulated fibre-optic cabling to deliver unparalleled voice and data connectivity
• Destined to become home to trade and logistics warehousing, cargo and other airport-related light industrial activities
DUBE TRADEZONE (continued)

- TradeZone stands are especially appropriate for air cargo-dependent industries, such as:
  - Freight forwarders and aviation services
  - Warehousing and storage
  - Logistics
  - Distribution
  - Light manufacturing
  - Assemblers
  - High-tech industries
  - Automotive industries
  - Clothing and textiles
  - Cold storage
DUBE TRADEZONE (continued)

- Competitive advantages:
  - Sites are available for long-term leases
  - Rates vary according to development type and may be individually negotiated
  - Adjacent to the Cargo Terminal and KSIA
  - 1 km from the International Passenger Terminal and AgriZone
  - 5 km from the N2 freeway, and 4 km from the R102
  - 30 minutes from Durban’s Central Business District
  - Has all bulk service connections available on site
  - Has fully reticulated fibre-optic cabling to each site
DUBE TRADEZONE: SITE PLAN

Legend
- MRO & Cargo Terminal
- TradeHouse
- Gift of the Givers
- Air Chefs
- Shree
- Reserved DTP

- Reelin
- Sifiso Mhlongo
- TNI Import & Export
- Available
- Saxport
- Available for large development

Legend:
- MRO & Cargo Terminal
- TradeHouse
- Gift of the Givers
- Air Chefs
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- TNI Import & Export
- Available
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- Available for large development
DUBE CITY

- Home to Dube TradePort’s headquarters, 29° South
- Premium office, retail, hospitality and leisure space in an urban green precinct
- Minimum 4-star green rating requirement
- Currently comprises 12 ha, increasing to 24 ha on completion
- Comprises 8 blocks, consisting of 45 individual stands
- All stands are level, fully-serviced and competitively priced
- Sites are available for long term leases, negotiable up to 50 years
- Includes pedestrian-friendly zones, a tree-lined boulevard, dedicated cycle lanes, and multi-functional lawn spaces
DUBE AGRIZONE

- First integrated perishable supply chain
- An IT integrated high-tech agricultural cluster
- 16ha of climate-controlled growing area operational in phase 1, the largest on the continent
- Produce enters the cold chain within minutes of cutting
- Handling time from harvest to transit-ready is minimum, allowing longest produce shelf life
- State-of-the-art tissue culture facility to develop new plant breeds
- Fresh Produce Value Adding and Distribution Centre operated by Farmwise
- Rainwater harvesting and solar-powered packhouses
DUBE AGRIZONE (continued)

- Phase 1 currently underway
- Utilises hydroponic growing system and IPM (Integrated Pest Management)
- Crops for cultivation are cucumbers, standard and speciality tomatoes, and yellow and red peppers
- AgriZone’s own produce brand: ASK
  - Acronym for Accountability, Sustainability, and Knowledge
  - The brand’s fundamental premise is that of transparency: allowing consumers to trace the food they eat back to its source and feel reassured as to its premium quality and sustainable growing methods
  - The first step is to develop the local market, which will provide a case study to take to new export markets at a later stage
DUBE AGRIZONE PRODUCE
Cucumbers, tomatoes and peppers
AUTOMOTIVE SUPPLY PARK
Overview of Automotive Sector

• The leading manufacturing sector and the third largest industry in the South African Economy

• Various incentive schemes make it attractive for foreign companies to invest in automotive sector

• Automotive Production Development Programme (APDP), which commenced 1st January 2013, is designed to increase vehicle production to 1,2 million units per annum by 2020

• Manufacturing output accounts for 15% of the country’s GDP and the automotive industry accounts for about 30% of manufacturing output
What does the APDP aim to achieve?

- Double vehicle production in South Africa by 2020 to 1,2 million vehicles per annum
- Emphasis on value addition and scale in the production of vehicles
- Development of world-class automotive component manufacturing
- Incentivise automotive-related production, investment and large-scale vehicle manufacturing
- Increase local component manufacturing and source more semi-finished goods in the domestic market
What is a Automotive Supplier Park

• Automotive Supplier Park (ASP), is the clustering companies to benefit from economies of scale in terms of land development, construction, common facilities and infrastructure.

• **Shared Infrastructure, Services and Facilities**: ASP tenants enjoy the benefit of shared infrastructure and value-added services including facilities management, ICT services, centralised security, logistic services, conference facilities and a retail centre with canteen and healthcare facilities.

• **State-of-the-art ICT Infrastructure**: Tenants are offered a wide range of services including least-cost routing IP telephony service, broadband internet and email, server access, back-up and data recovery services, ICT support, access control and CCTV monitoring.

• **Word-Class Production Environment**: The design of ASP is modern and environmentally friendly with green areas incorporating indigenous flora. The project is driven by a highly experienced development team guided by international best practice principles.
## Why is it important to KZN

<table>
<thead>
<tr>
<th>KZN Province (Socio-economic)</th>
<th>Toyota SA</th>
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<tbody>
<tr>
<td><strong>Job Creation</strong></td>
<td><strong>Close proximity to the DASP</strong></td>
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<tr>
<td>– Construction Temp (6000)</td>
<td>– Improved flexibility of plant</td>
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<tr>
<td>– Full Time (1200)</td>
<td>– More space in plant for higher volumes</td>
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<tr>
<td>– Indirect (1400)</td>
<td>– Close proximity assembly and direct supply</td>
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<td><strong>Increase in GGP</strong></td>
<td>– Reduced internal &amp; external logistics cost</td>
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<td><strong>Increase in Investment</strong></td>
<td><strong>Close proximity to the Port of Durban</strong></td>
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<td>– TSAM &amp; Suppliers (plant &amp; equipment)</td>
<td>– Direct rail access</td>
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<td>– FDI through localisation</td>
<td>– Reduced road utilisation</td>
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<td>– Other OEM</td>
<td>– Reduced lead times</td>
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<td><strong>Non Quantified benefits</strong></td>
<td><strong>Economic Benefit</strong></td>
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<tr>
<td>– Increase in rates &amp; taxes base</td>
<td>– Increased production output</td>
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<td>– Increase in water &amp; electricity consumption</td>
<td>– Increase in local content</td>
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<tr>
<td>– Increase of property price</td>
<td>– Competitive edge for tenders globally</td>
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<tr>
<td>– World-class working environment</td>
<td>– Part of growth strategy</td>
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<tr>
<td>• Training &amp; Medical Centres</td>
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<td>• Conference facilities</td>
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<td><strong>Increased value proposition for:</strong></td>
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<tr>
<td>– Regional competitiveness</td>
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<td>– Local &amp; FDI investment</td>
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<tr>
<td><strong>Increase in Investment</strong></td>
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THANK YOU