Invest and trade in Infrastructure development

Plenary Session 1: Energy and Infrastructure Transportation, Water, Social Infrastructures
The Japan-Africa Business Forum 2014

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Desalination BOOT in Ghana - First in Sub-Sahara

Abengoa Water (Spain)

Sojitz (Japan)

Hydrocol (Ghana)

SPC (Netherlands)

SPCs (Netherlands)

MIGA

Standard Bank
Ned Bank

Abengoa Water

ABEIMA

Befesa Desalination Developments Ghana LTD (Accra, Ghana)

Water Purchase Agreement
60,000m3/day BOOT
25 years

Land Lease Agreement
25 years

70% (Senior Loan)

30% (Equity and Shareholder Loan)

51%

44%

5%

100%

100%

51%
Target Fields in Infrastructure Development

- **Power**
  * Thermal Power
  * Renewable

- **Water**
  * Desalination
  * Water Treatment
  * Waste Water Treatment

- **Transport & Logistics**
  * Railway
  * Seaport
  * Airport

- **Telecommunication**

- **Industrial Park**

Support from Japanese Government
- Master Plan
- Feasibility Study
- ODA
- Capacity Building

**Japanese Developers, Manufacturers, Constructors, Traders etc**

**Trade/Export Construction**

**Investment Operation**

**African Parties**

- Governments
- Partners
- Banks

New way, New value
Key for Success

- Public and Private Cooperation
- Improvement of the Business Environment
- Human Resources Development
- Local Partner for mutual benefit